ANNUAL REPORT 2025

HomeAhead
FURNITURE BANK OF BOULDER COUNTY

A Note from Mary, HomeAhead Executive Director

HomeAhead believes everyone deserves a furnished home.

Four years into leading this organization, I am more energized than ever. What we do is simple and profound, and in Boulder County, where wealth and poverty coexist and care for our environment runs deep, it is exactly the right work in exactly the right place.

Over the past eight years, we have grown from a handful of volunteers to a thriving 501(c)(3) with a small, dedicated staff. The need has grown alongside us. A crib moving directly from a donor's home to a mother with a week-old newborn. A family leaving shelter and stepping into their first furnished apartment. These moments remind us why we exist.

In 2025, we furnished 209 households across Boulder County. *Since our founding, we have served more than 1,200 households, impacting nearly 2,000 individuals, including over 600 children.* At its core, this work is about dignity. A bed to sleep in, a table to gather around, a couch to rest on — these are not luxuries. They are the building blocks of home.

This work is *deeply local and communal*. Neighbors donate furniture. Volunteers give their time. Partner agencies connect households to support. Financial supporters help fill the gaps. In 2025, this shared effort placed more than 1,400 items into homes and kept an estimated 35 tons of usable furniture out of the landfill. What leaves one home becomes the beginning of another.

Like many nonprofits, we have relied heavily on grants to fuel our growth. In today's uncertain funding landscape, we are strengthening something more enduring: a growing community of people who believe in this mission.

We closed 2025 with our strongest financial position yet, including a reserve we have worked carefully to build. Those funds provide stability — but in Boulder County, where commercial space comes at a premium, they do not yet bring us within reach of one important goal: a permanent warehouse home that would allow us to serve more families and deepen our impact for years to come.

What a privilege it is to do this work alongside this team, these volunteers, and this community. Every home we help furnish reflects something larger — neighbors showing up for one another and sharing what they have so others can begin again.

With gratitude and joy,
Mary Gaylord
Executive Director

EIN: 87 3872982 501(c)(3)
www.HomeAhead.org
720.880.0415

Because one family chose to give, another family could make a home.

During a routine furniture clear-out last September, our team was preparing to head to afternoon deliveries when a donor asked if we could take a crib. We rarely have space to store baby furniture — but that same day we were delivering to a mother with a week-old newborn who had no place for her baby to sleep. The crib went directly from the donor's home to hers. She sent a simple message back: prayer-hand emojis and "thank you." A piece of furniture someone no longer needed became a first safe night of sleep for a brand-new baby. Moments like this remind us that HomeAhead is often the bridge between housing and stability.

What is Furniture Poverty?

Furniture poverty is the lack of basic household items needed to live safely and with dignity — beds, tables, seating, and kitchen essentials. Many people secure housing but move into empty apartments because furnishings are rarely provided. Without these items, sleep, meals, schoolwork, and daily routines are disrupted, making it harder to keep housing stable. HomeAhead bridges the gap by collecting donated furniture from the community and placing it directly into homes that need it.

Our Impact in 2025

Fleet & Capacity Expansion
HomeAhead added a second box truck, doubling pickup and delivery capacity, directly increasing households served and reducing scheduling delays.

Second Location: Longmont
We opened a second facility in Longmont, extending our service area deeper into Boulder County, bringing HomeAhead closer to underserved communities in the northern corridor.

New Revenue: Furniture Removal
We launched a fee-based furniture removal and clear-out service, a strategic income stream designed to diversify revenue and offset anticipated reductions in government funding.

Fiscally Responsible Growth
HomeAhead has operated debt-free every year and moved $120,346 into a reserve fund in 2025. We steward public and private dollars carefully to maximize mission impact.

Conservation & Circular Economy
Every item HomeAhead redistributes is one less piece of furniture in a landfill. In 2025 alone, we kept an estimated 35 tons of usable furniture out of the waste stream — giving donated items new life in homes across Boulder County.

Storage space and staffing are our largest expenses and most essential growth levers. Warehouse space lets us hold more inventory; qualified staff drive every pickup, delivery, and client interaction. Investment here directly scales our impact.

Proven Impact, Growing Demand
HomeAhead partners with 20+ referring agencies including Boulder County, All Roads, Inn Between, EFAA, domestic violence shelters, local school districts, and re-entry programs, and served 209+ households across Boulder County in 2025.

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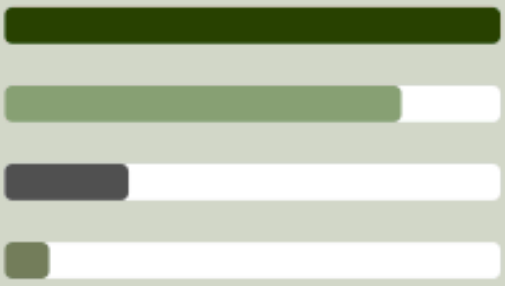
HOMEAHEAD · BOULDER COUNTY, CO

2025 Financial Summary

Fiscal year January 1–December 31, 2025 · Form 990

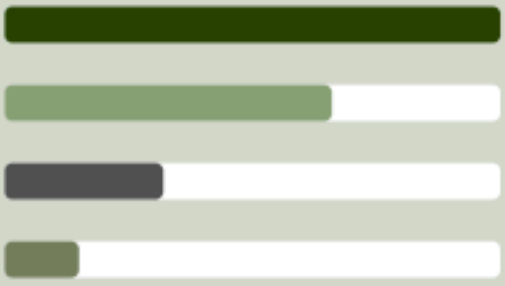
TOTAL REVENUE	NET SURPLUS
$364,878	**$73,962**
+204% vs. 2024	Net assets $186,560

REVENUE SOURCES · $364,878



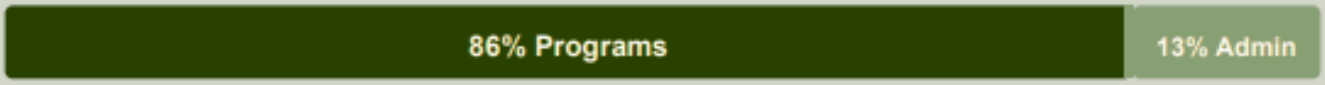
Grants & gifts	$170,886	47%
Donated goods (FMV)	$136,731	37%
Program fees	$42,184	12%
Resale & other	$15,077	4%

HOW FUNDS WERE USED · $290,916



Goods distributed	$136,731	47%
Staff	$90,786	31%
Storage & facilities	$43,403	15%
Operations & other	$19,996	7%

WHERE EXPENSES GO · $290,916 TOTAL



YEAR-OVER-YEAR

* 2025 revenue includes $136,731 in donated goods valued at fair market value (IRS Pub. 561), reported for the first time on full Form 990 — the primary driver of the year-over-year revenue increase.

Sharing home starts with a simple act of generosity.

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Financial gifts, furniture donations, and volunteer time all help turn empty housing into homes. When someone gives, another household gains the comfort and stability of a furnished space.

"The furniture turned what would have been an empty space into a home."

"It feels like a home now."

Help furnish the next home

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The Heart Behind Every Home — 2025

A home shared is a life transformed. Every furnished room, every fresh start, every family settled — made possible by people who give what matters most: their time, their hearts, their support. To our staff, our volunteers, and our generous donors, thank you for being part of every home made whole.

Donors recognized for contributions made January 1 – December 31, 2025

Home Builders — Gifts of $5,000 and above

Greg & Barbara Kok
Greer Charitable Trust
Boulder County
Joe & Barbara Pickett
Guys Who Give (Boulder)
City of Boulder
William Tilly
Jonas Family Foundation
City of Longmont

Cornerstone Partners: Gifts of $1,000–$4,999

MaryAnn & Jeff McWhirter
Collins Foundation
City of Lafayette
Pat Sikora
Holland-Ladd Family Foundation
Longmont Community Foundation

Room Makers — Gifts of $250–$999

Margaret Van Andel
Tina Drew
Michelle Hofmeister
James Sible
Tim & Carol Fries
Harlowe Foundation
Michael & Betsy Broder
Elizabeth Frank
Jeffrey Kremen
Robert Wegner
ANB Bank
Cheryl & John Bradfute
James Fitzgerald
Keith Mountain
Mark Scanniello
Erie Rotary Fund

Comfort Creators gratitude for every gift

Maria Arellano
Janet Braccio
Kimberly Decker
Elizabeth Graybill
Debra Kennedy
Mary Jo Lawrence
Alisa Mallinger
Kay Moller
Marty Noonan
Jody Pierce
Levi Tapper
John Zaris
Atonement Lutheran Church
Elizabeth Berger
Jai K. Cancheevaram
Barbara & Loren Donaldson
Phyllis Gunn
Jeffrey & Judith Kremen
Lisa Loeffler
Audrey Marquardt
Aspen Moore
John Parsons
Beverly Postmus
Sue Turner
Congregation Har Hashem
St. Aidan's Episcopal Church
Sonia Blomerth
Lisa Citarella
Dana Etherton
Alex Herzog
Heidi Lawrence
Margot Love
Mark Mathewson
Nancy Moreland
Jacqueline Phillips
Cindi Snider
Judith Wise
Louisville Law Group
St. Andrew Presbyterian Church

Our Volunteers

Doug Bamforth
Jean Capachin
Shelley Falk
Amy Gray
Leslie Hveem
Beth Leuchten
Bill Rawsky
Maria Betts
Gregory Cochrane
Carol Fries
Phyllis Gunn
Greg Kok
Hal Lewis
Leon Samuel
John Bradfute
Tim Fries
Michelle Hofmeister
Dave Laub
Keith Mountain
Pat Sikora
Ashley Vidal
Anna Wilkinson

Our Board of Directors

Cheryl Bradfute, Co Chair
Jennie Watson, Secretary
Lew Miller
Tina Drew
Laura Panizza. Co-Chair
Bryan Kinderman
Marty Noonan
Loren Donaldson, Treasurer
Bob McCool
Joe Pickett

Our Staff

Cole Citarella
Logistics Coordinator
Mary Gaylord
Executive Director
Eilene Spear
Operations Director